



Kansas City Corporate Office:  
6240 West 135<sup>th</sup> Street, Suite 200 • Overland Park, KS 66223 USA  
direct fax 913.345.9796 • tel 913.647.5373

## **NorthStar Companies' Statement Regarding Stranger Originated Life Insurance (STOLI) Practices**

NorthStar Capital & Risk Solutions/NorthStar Benefits, Inc. is firmly opposed to the issuance and financing of Investor Owned Life Insurance (IOLI), Investor Initiated Life Insurance (IILI) or Stranger Owned Life Insurance (STOLI).

Therefore, it is NorthStar's policy that all prospective insured persons obtaining a policy through NorthStar's programs must meet the following criteria.

- a) Have a bona fide need for the life insurance.
- b) Have decided to procure life insurance coverage on their own initiative.
- c) Have had sufficient time to thoroughly and carefully analyze, discuss, evaluate and receive advice with respect to NorthStar's programs.

In addition, it is NorthStar's policy that insured persons participating in a NorthStar program not receive any inducements or other financial consideration relating to their insurance policy procured through any NorthStar company or related companies.

Neither NorthStar nor its underlying lenders shall take any ownership interest in the financed policy other than a collateral interest in the policy by the lender so as to enforce its rights under the terms of the loan. No other persons or entities shall have an ownership interest in the financed policy unless such person or entity has a valid insurable interest in the insured person.

09/08